



BRANDIFY

Changes in Local Search Due to COVID-19





Presented by



Damian Rollison
VP of Product Strategy
drollison@brandify.com



Dustin Hayes
Director of Marketing
dhayes@brandify.com



“My God, those meetings really could all have been e-mails.”



Important Changes to Local Search Platforms



Google My Business Updates

- 1 Reviews and responses disabled
- 2 Questions and answers disabled and hidden
- 3 Temporary closures marked preemptively (in some cases)
- 4 Temporary closure flag launched in GMB dashboard 3/25
- 5 Google recommends using descriptions, posts to communicate special circumstances; new COVID-19 post type 3/24
- 6 Bug causing special hours not to display in Maps
- 7 UGC photos not appearing in Listings
- 8 *Not* recommended to add keywords to business name



Google

Updates



New Temporarily Closed Flag Launched 3/25

Close this business on Google



You can mark this business as temporarily or permanently closed. You can also remove this business from your account.

[Mark as temporarily closed](#)

[Mark as permanently closed](#)

[Remove listing](#)



Temporarily closed ▾

Ross Dress for Less

[Website](#)

[Directions](#)

[Save](#)

4.1 ★★★★★ 245 Google reviews

\$ · Clothing store in Tamalpais-Homestead Valley, California

Retail chain selling brand-name clothing, shoes, accessories & housewares at discount prices.

Located in: [Marin Gateway Shopping Center](#)

Address: 194 Donahue St, Sausalito, CA 94965

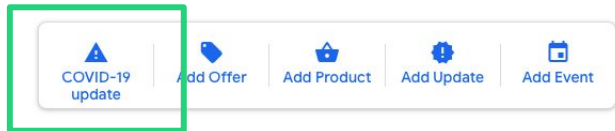
Phone: (415) 332-0519

Google

Updates



New COVID-19 Post Type Launched 3/24



Keep your customers updated by sharing what's new

Reach beyond just your followers - give everyone searching for your business a reason to come in by posting updates and offers directly to your local listing on Google



Create your first post

Create post

COVID-19 update Offer Product

Changes to your business?
Let customers know about any changes to your business due to COVID-19

Update your status

Add a button (optional)
None

Preview Publish

Create post

COVID-19 update Offer Product

None

Book

Order online

Buy

Learn more

Sign up

Call now

None

Preview Publish

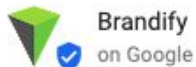




New COVID-19 Post Type Launched 3/24

From Brandify

"Brandify provides local marketing services to enterprise brands including locators, local pages, listing management, reputation management, social media management, and localized advertising."



Brandify remains open for operation during the COVID-19 pandemic. Our offices are closed but all employees are working remotely. Please let us know if we can help you get relevant messages to your customer base through local channels.

3 mins ago

[Learn more](#)



View all

Work (Brandify)

OVERVIEW UPDATES MENU REVIEWS PH

Brandify
7 mins ago

COVID-19

Brandify remains open for operation during the COVID-19 pandemic. Our offices are closed but all employees are working remotely. Please let us know if we can help you get relevant messages to your customer base through local channels.

[LEARN MORE](#)

Brandify
Feb 23, 2020

Google

Updates



Google's Advice for Businesses

- **Change your business hours**
- **Manage your information** -- use business description to communicate special circumstances
- **Create a post** -- note new post type for COVID-19
- **Temporary closures**
 1. Google relying on “authoritative sources” to mark businesses closed
 2. Sources may include “national, state/provincial and local governments, non-profit organizations, educational institutions, and businesses”
 3. Any businesses mistakenly can reopen in GMB dashboard; Google may also remove in future based on authoritative sources



Google My Business Help

Describe your issue

Businesses affected by COVID-19: Guidance on updating info and temporary closures

If your business is affected by COVID-19, update your Google My Business profile to provide the most accurate information to your customers. For example, change your hours of operation if you're closing early, or add more details to your description. You can also update if your restaurant moves to takeout or delivery only. The updates will show on your Business Profile on Google Search and Maps.

Important: We may [review your changes for quality](#) before publishing them, so the changes may not be immediately available on Google Search and Maps. [Learn more about limited Google My Business functionality due to COVID-19.](#)

Google
Updates

Changes in Google Support

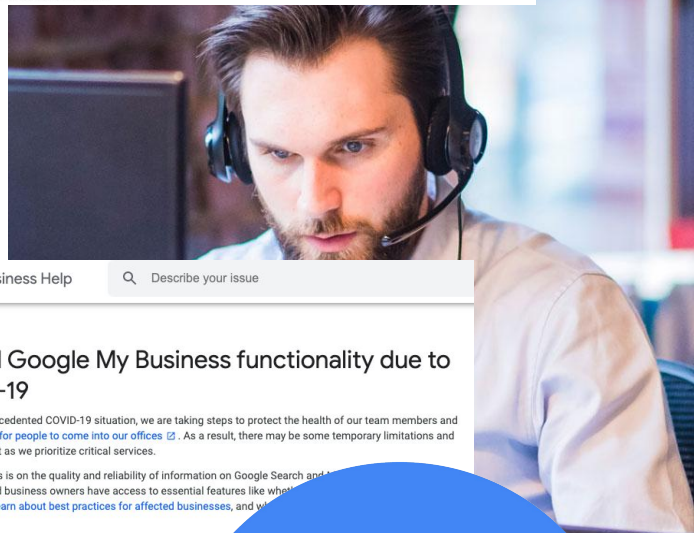
- Google is operating (across the board) with reduced staff
- This means support is limited already
- Google has also implemented increased moderation, both manual and automated
- They will prioritize health-related and critical information
- Edits are slow -- some may take several days
- Reviews, review responses, and Q&A were disabled to optimize bandwidth for critical needs, and to remove sources of disinformation

Search Engine Land SEO SEM MOBILE LOCAL RETAIL GOOGLE BING SOCIAL MORE EVENTS

Google My Business not functioning as expected under the strain of coronavirus

Many updates are taking considerably longer than normal.

Greg Sterling on March 23, 2020 at 4:29 pm



Google My Business Help

Describe your issue

Limited Google My Business functionality due to COVID-19

During the unprecedented COVID-19 situation, we are taking steps to protect the health of our team members and [reduce the need for people to come into our offices](#). As a result, there may be some temporary limitations and delays in support as we prioritize critical services.

Our current focus is on the quality and reliability of information on Google Search and Maps. We will ensure users and business owners have access to essential features like what's open and special hours. [Learn about best practices for affected businesses](#), and we will continue to be informed.

Google
Updates



But There's Good News

- All Google support teams are functioning and working hard
- Google is staying in close contact with partners
- Edits are going through
- Teams are responding as quickly as they can to urgent needs
- Google is conducting extensive crisis-mode planning (all the way to the CEO) and rolling out several new features to support the response



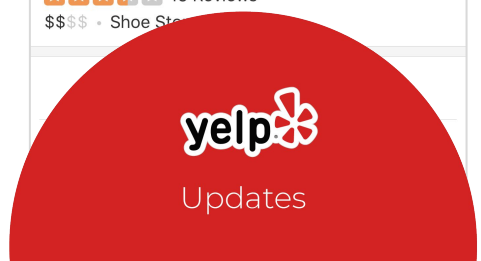
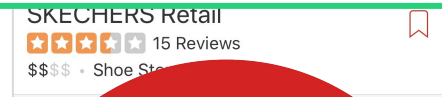
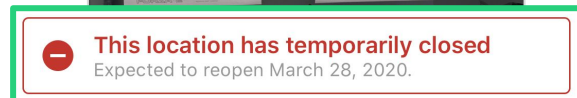
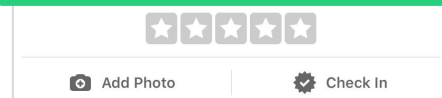
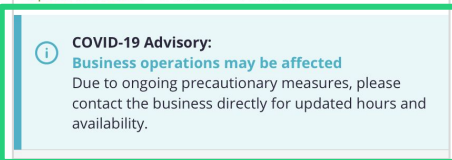
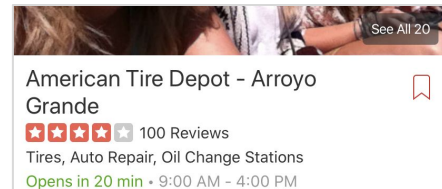
Google

Updates



Yelp's New Features and SMB Assistance

- 1 New temporary closure flag can be enabled in dashboard or via API; must have a reopen date
- 2 Ad fee waivers for SMBs (restaurants, nightlife)
- 3 Contact-free delivery in partnership with GrubHub
- 4 Highlighting special circumstances, like open for pickup/delivery only
- 5 Highlighting virtual services
- 6 Banner alert for profiles
- 7 New, stricter moderation of reviews mentioning COVID-19 or blaming businesses for reduced services due to COVID-19
- 8 Donate buttons connecting to GoFundMe to help SMBs





Facebook Offers Flexible Communication Tools

1

Pinned posts can let customers know about special circumstances like pickup/delivery only

2

You can craft friendlier, more explanatory messaging

3

Change standard hours if needed

4

For temporary closure, use “No hours available”

5

Update Instagram as needed and consider using Messenger to communicate directly with customers

Posts

Cracker Barrel Old Country Store
March 20 at 3:30 PM · 🌐

You can still get homestyle cooking via carry-out, and now through curbside and delivery at www.CrackerBarrelToGo.com. So even though dining rooms might be closed in some states to keep our communities safe, you can still enjoy comfort food from the comforts of home. Please visit our website to check your local store hours and to place an order. #OpenforDelivery

5.2K · 669 Comments · 2.6K Shares

Like · Comment · Share

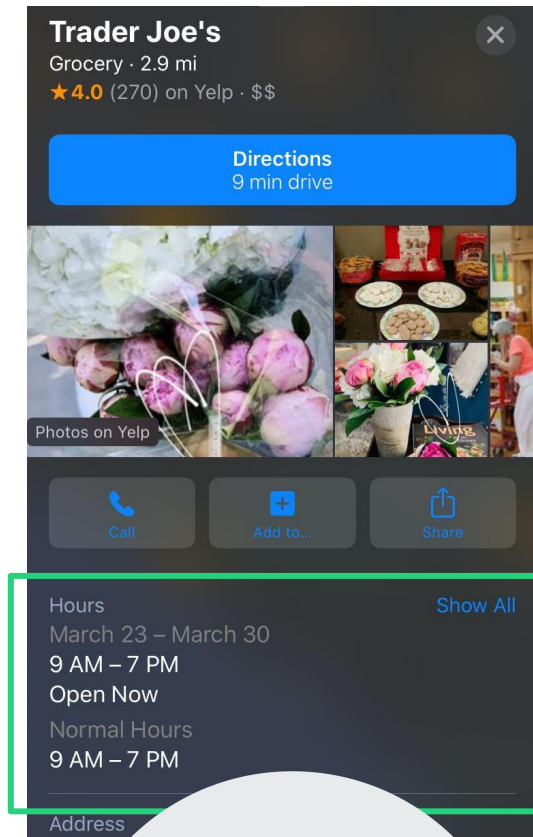
facebook

Updates



Apple Maps Has Several Updates

- 1 Use special hours to indicate reduced hours of operation
- 2 New temporary closure flag, can be suggested by users or triggered in feeds from partners; must have a reopen date
- 3 Use amenities to indicate availability of services like pickup and delivery
- 4 New category for testing sites:
`health.diagnosticservices.laboratorytesting.virologicaltests`



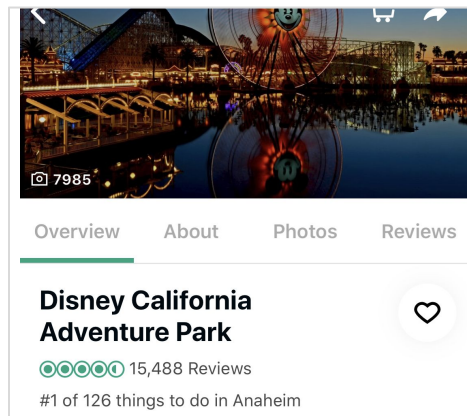
Apple Maps

Updates



TripAdvisor Supporting Bulk and Manual Changes

- 1 New temporary closure flag can be enabled by request
- 2 Will be showcasing, in search, availability of pickup and delivery over other services like reservations
- 3 Can set special hours, end date for closures, and “delivery and pickup only” in dashboard (but not in bulk)
- 4 Ad fees will be waived in closed areas; all Premium fees waived



Message from Tripadvisor:

This business is temporarily closed until 03/31/2020

Admission Tickets

Skip the Line: Disneyland Resort Tickets from **\$234.99**

Visiting Disneyland® Resort is a breeze when you book your tickets in advance. Cruise past the ticket lines and go strai...

[More Info](#)



Updates



Bing Supports Closures and Updated Hours

1

New temporary closure flag can be manually updated in Bing Places dashboard; must provide reopen date

2

Supports special hours; you can indicate reduced hours via Bing Places dashboard or API

3

Bing search has announced they are now indexing the new Special Announcement Schema type

SKECHERS Retail

Yelp (26) · 26.0 mi
Shoe Store

OVERVIEW PHOTOS REVIEWS ABOUT

CALL DIRECTIONS WEBSITE

632 Spectrum Center Dr #852,
Irvine, CA 92618

Open · Closes 9 PM
(Hours & services may vary)

Wednesday	10 AM - 9 PM
Thursday	10 AM - 9 PM
Friday	10 AM - 10 PM
Saturday	10 AM - 10 PM
Sunday	10 AM - 9 PM
Monday	10 AM - 9 PM
Tuesday	11 AM - 7 PM

Due to coronavirus restrictions, business hours & services may vary for the near future. Please confirm with the business.

(949) 455-1111

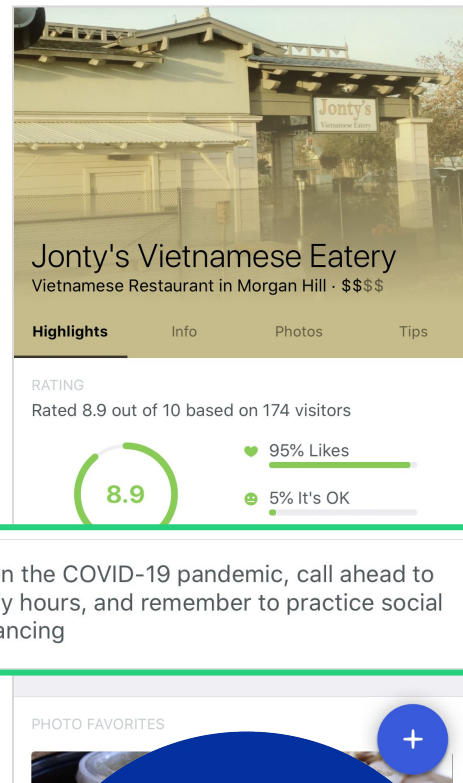
Bing

Updates



Foursquare Has New Special Hours Guidelines

- 1 Can set special hours to override regular hours
- 2 Supports separate hours for drive through and other services
- 3 Can use description field to indicate special circumstances
- 4 Remember, Foursquare data goes to Uber and other platforms, so make sure basic information is accurate



FOURSQUARE

Updates



Neustar Localize Suggests Use of Existing Fields

1

Can use tagline and keywords fields to communicate special circumstances like “Pickup and delivery only,” “Open by appointment only,” or “Temporarily closed”

2

Keep in mind that updates take some time to circulate, so reserve this option for changes that will remain in place for a few weeks

neustar // Localize.

Updates



Schema.org Rushes Update for COVID-19

1 Released v7.0 on March 16

2 SpecialAnnouncement is a new text field for communicating any special circumstances, can include URLs for more info as well as a date range

3 New location type for testing centers

4 New support for virtual events including:

- Events moving from offline to virtual
- Indication of events being all offline, partly online and partly offline, or all online

schema.org

Updates



MONDAY SUNDAY



Shifting Priorities and Refocused Resources



Less Important Right Now

- Review moderation and response on Google
 - Soon and for the foreseeable future, no new Google reviews will be published
 - Responses you might compose now will not be published and may not be relevant later
- Questions and answers on Google
 - These are hidden completely, so no need to monitor
- Promotion of offerings not related (directly or indirectly) to COVID-19 and essential business operations





Still Important

- Review moderation and response on Yelp, Facebook, TripAdvisor
- Basic listing updates
 - Contact info and hours must be fully up to date everywhere
 - Even map pin placement is more important than ever
 - Special hours to communicate reduced availability
- Additional info wherever possible
 - Descriptions
 - Posts
 - Amenities
 - Services



More Important Right Now

- Very clear communication of changes to operations
- Syndication of these updates in all places consumers

look for info:

- Your corporate website
- Your local pages
- Your blog
- Your social profiles
- Your local profiles
- Your in-store and external signage
- Your advertising and marketing
- Any other external sources (media, government, community groups)





Also More Important

- Pay close attention to the news in local -- things are changing rapidly
- Plan with flexibility
- Adjust your messaging to align with the times
- Continually reassess your planning to ensure it's still relevant
- Think hard about alternate offerings:
 - Pickup and delivery
 - Curbside pickup
 - Contact-free services
 - Virtual services



A man with dark hair, wearing a black t-shirt and large black headphones, is sitting at a desk. He has his hands clasped together and is looking intently at a silver laptop. The background is a blurred indoor setting, possibly a cafe or office, with warm lighting and other people in the distance.

Questions You Should Be Asking

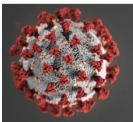


Questions You Should Be Asking

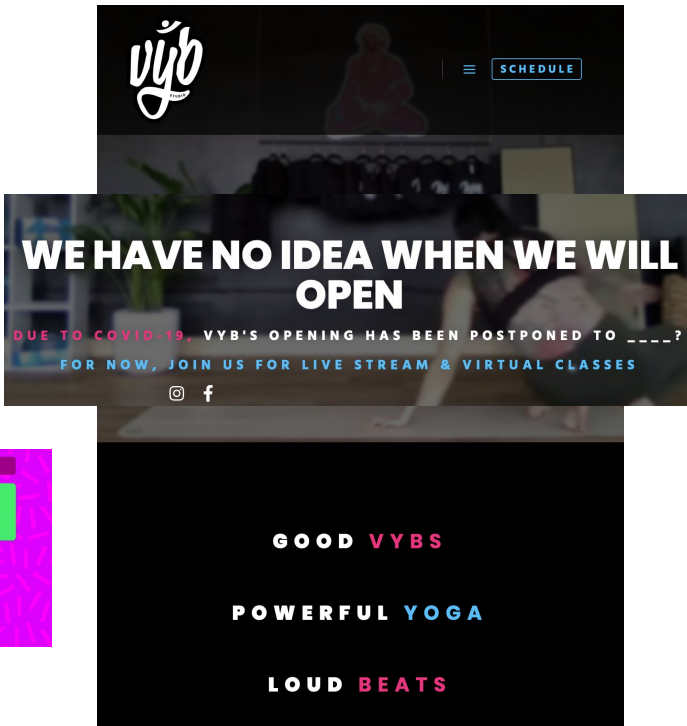
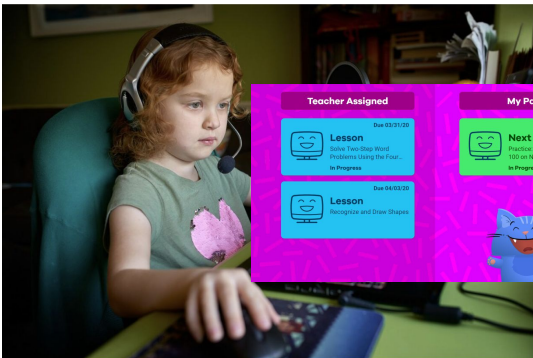
- How many of my ordinary services can be offered virtually?

'Classroom to Cloud': What happened when coronavirus forced my kid's school to go online

BY NICOLE TANNER on March 11, 2020 at 6:43 pm




Ongoing coverage of the novel coronavirus, and its impact on Seattle and the technology industry. [See all special coverage.](#)

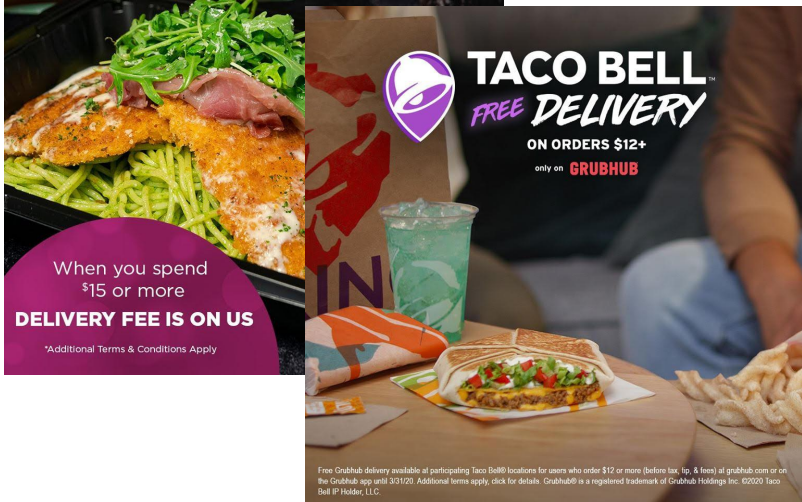


Questions You Should Be Asking

- How can I pivot toward contact-free options?



The Cheesecake Factory x DOORDASH



TACO BELL
FREE DELIVERY
ON ORDERS \$12+
only on **GRUBHUB**

When you spend \$15 or more
DELIVERY FEE IS ON US
*Additional Terms & Conditions Apply

Free Grubhub delivery available at participating Taco Bell® locations for users who order \$12 or more (before tax, tip, & fees) at grubhub.com or on the Grubhub app until 3/31/20. Additional terms apply, click for details. Grubhub® is a registered trademark of Grubhub Holdings Inc. ©2020 Taco Bell IP Holder, LLC.



Michaels WEDDINGS kids CUSTOM FRAMING

Search Michaels

Your safety is our top priority. Here's a [letter from our CEO](#) about how we're responding to COVID-19.

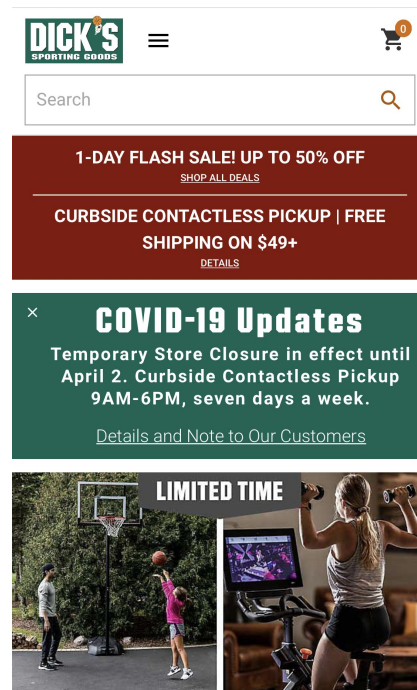
25% OFF Any One Regular Price Item
VALID THRU WED 3/25/2020 • PROMO CODE: 25MAKE32420
Online Orders \$50+ Ship Free Details

CURBSIDE PICKUP NOW AVAILABLE ON BUY ONLINE PICK UP IN STORE ORDERS
Get your supplies without leaving your car. [Learn More >](#)
Curbside Pickup available for Buy Online Pick Up In Store orders only. Store hours may vary. [Click for details.](#)



LOWEST PRICES OF THE SEASON

+



DICK'S SPORTING GOODS



Search

1-DAY FLASH SALE! UP TO 50% OFF
[SHOP ALL DEALS](#)

CURBSIDE CONTACTLESS PICKUP | FREE SHIPPING ON \$49+
[DETAILS](#)

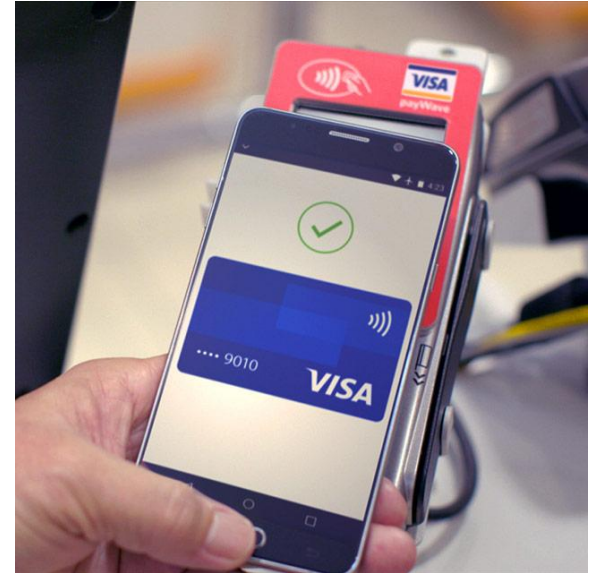
COVID-19 Updates
Temporary Store Closure in effect until April 2. Curbside Contactless Pickup 9AM-6PM, seven days a week.
[Details and Note to Our Customers](#)

LIMITED TIME



Questions You Should Be Asking

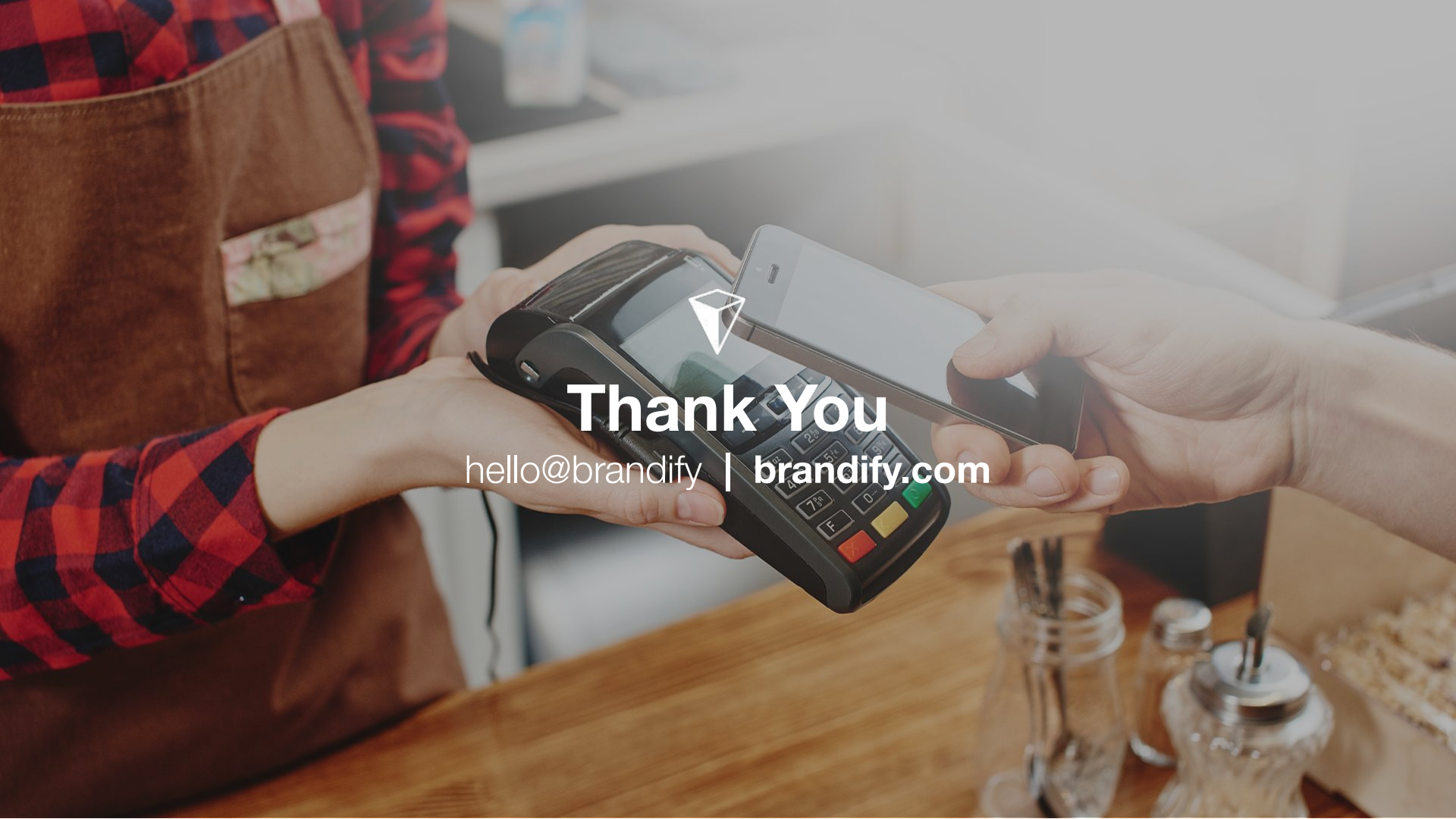
- How can I showcase contactless payment options?





BRANDIFY

**We're here to answer
your questions.**



Thank You

hello@brandify | brandify.com